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1930

JANUARY

1930

## PREPAID TRADE LIST

**Oregon Grown Gladiolus****L. E. WEEKS****Route 8, Box 54 - Salem, Oregon**

RECEIVED

FEB 3 1930

Dept. of Agriculture

## READ THIS BEFORE ORDERING

**W**E USE the greatest possible care in keeping our stock true to name, and will replace free, or refund your money, on any stock that proves otherwise. If for any reason your order is not satisfactory when received, return it and your money will be cheerfully refunded, including any charges you may have paid. We never grow Glads on the same ground twice and by this method insure the fact of having all stock healthy, vigorous and true to name.

## TERMS AND DISCOUNTS

Cash with order or 25% down and balance C. O. D. at time of shipment. We prepay all orders for \$3.00 or over to anywhere the parcel post reaches. For any amount less 20% of order **MUST** be added to help pay transportation charges. Minimum order \$1.00.

For price of 10 bulbs, divide 100 rate by 9. Five bulbs at the 10 rate. Twenty-five bulbs at 100 rate; 250 of one variety and size at the 1000 rate. For the 1000 rate multiply the 100 rate by nine. An additional discount of 10% is allowed for 5000 bulbs of one variety. Any amount of bulblets at the 1000 rate and 10% discount on a quantity of 5000 or more. Bulbs and bulblets cannot be combined for discount.

This is the only price list we issue and is released each year about the first of January. A second printing will be issued in March, omitting the items sold out. This will be mailed you upon request.

## SHIPMENT

We usually ship all orders over ten pounds by express, if possible, and guarantee safe arrival at any time. We will not ship Eastern or Middle West orders by parcel post till the danger of frost is past, unless earlier shipment is requested, and then at your own risk. Western orders can be shipped at any time. Following the above requirements we will guarantee safe delivery to your postal or express office.

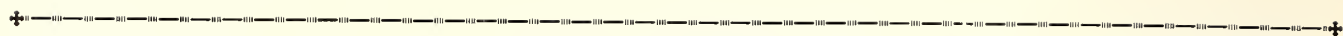
## SUBSTITUTION

If we are sold out of a certain size you have ordered, we will send the value of your order in the next smaller size, unless you request us not to do so. We never substitute one variety for another without your consent. If we are out of a variety and you have given no second choice, your money will be refunded.

## EXTRAS

Our business is growing very fast from year to year and we are adding many names to our mailing list. We will gladly include extras with your order in return for the names and addresses of people, who are really growing and interested in the Gladiolus. We make this as a bona-fide offer and will give you varieties that are worth while.

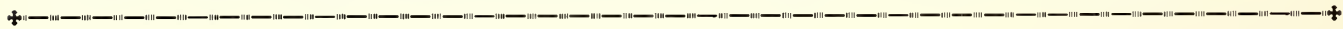
**All Stock Offered, and Orders Accepted, Subject to Prior Sale**



VARIETY—	Priced per 100;		25 at 100 rate;		10 at 1/9 100 rate		1000 Bblts.
	1½ up No. 1	1¼-1½ No. 2	1-1¼ No. 3	¾-1 No. 4	½-¾ No. 5	¼-½ No. 6	
A. W. Hunt (C), large orange.....	\$	\$	\$ 2.40	\$ 1.80	\$ 1.20	\$ .80	\$ .80
Bengal Tiger (Pratt), red, dark markings.....	4.00	3.00	2.40	1.80			.80
Black Pansy (K), dark.....		3.00	2.40	1.60	1.20	.80	.80
Byron L. Smith (K), light lavender.....	4.00	3.00	2.40	1.60	1.20	.80	.60
Capt. Boynton (B), early lavender.....				2.20	1.40	.80	1.00
Cardinal Prince (K), good red.....					2.00	1.00	1.50
Catherine Coleman (C), large geranium pink.....	15.00	12.00	9.00				
Cowee's Scarlet Wonder (Groff's Majestic), large red.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Copper Bronze (K), prim, copper bronze color.....	10.00	8.00	6.50	5.00	4.00	3.00	2.50
Crimson Glow (B), large crimson.....	4.00	3.00	2.20	1.60	1.00	.60	.60
Crinkles (K), extra ruffled rose pink.....	5.00	4.00	3.00	2.20	1.40	1.00	1.00
Dorritt (K), light speckled pink.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Dr. Elkins (K), white with purple throat.....	5.00	4.00	3.00	2.20	1.40	1.00	1.00
Dr. F. E. Bennett (D), large orange red.....	6.00	5.00	4.00	3.00	2.00	1.20	2.00
Elkhart (K), best violet purple.....				3.00	2.00	1.40	1.00
Fern Kyle (K), large creamy white.....	5.00	4.00	3.00	2.20	1.40	1.00	1.00
Gen. Kuroki (Kel), rosy red with white throat, very fine.....	6.00	5.00	4.00	3.00	2.00	1.40	1.00
Gertrude Errey (Errey), bright shell pink.....		5.00	4.00	3.00	2.00	1.40	1.00
Giant Nymph (C), extra fine tall light pink.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Gloriana (B), rich salmon, creamy throat, extra fine.....	15.00	12.00	9.00	6.00	4.50	3.00	4.00
Golden Frills (K), prim, deep yellow.....		10.00	8.00	6.00	4.50	3.00	2.50
Golden Measure (Kel), large yellow.....	4.00	3.00	2.40	1.80			
Golden Swallow (Austin), ruffled yellow prim.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Henry Ford (D), dark velvety purple.....		3.00	2.40	1.80	1.20	.80	.80
Hollyhock (K), large ruffled white blotched throat, extra good.....	12.00	10.00	8.00	6.00	4.50	3.00	3.00
Improved Queen of Night (D), very dark maroon, extra good.....	15.00	12.00	9.00	6.00	4.50	3.00	3.00
Indian Summer (K), large rose pink and lavender.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Iwa (Betscher), tall pink with dark throat, extra.....	10.00	8.00	6.50	5.00	4.00	3.00	2.00
Joe Coleman (C), rich ruffled red.....	4.00	3.00	2.40	1.80	1.20	.80	.80
John T. Pirie (K), mahogany brown, darker throat.....		4.00	3.00	2.20	1.20	.80	1.00
Longfellow (Dec.), tall beautiful pink.....					2.80	1.60	2.50
Los Angeles (H), grenadine pink.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Masterpiece (K), American Beauty, ruffled.....	5.00	4.00	3.00	2.20			1.00
Miss Madison (Boynton), fine clear light pink.....	5.00	4.00	3.00	2.20	1.40	1.00	1.00
Mr. W. H. Phipps (D), pink with many open flowers.....	10.00	8.00	6.50	5.00	3.50	2.00	1.50
Mrs. Dr. Norton (K), cream and pink.....	4.00	3.00	2.40	1.80			.80
Mrs. F. C. Peters (F), extra fine tall lavender.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Mrs. Leon Douglas (D), begonia rose striped with scarlet.....	5.00	4.00	3.00	2.20	1.40	1.00	.80
Mrs. Jno. R. Walsh (D), large ruffled flesh pink.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Mrs. Richard Lohrman (D), shell pink, yellow throat.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Muriel (Pfitzer), good light blue, darker throat.....		3.00	2.40	1.80	1.20	.80	.80
Nancy Hanks (Salb.), orange pink.....				3.00	2.00	1.00	1.00
Opalescent (Bill), rose lavender.....				2.40	1.60	1.00	1.00
Orange Flame (K), fine large orange.....	9.00	7.00	5.00	4.00	3.00	2.00	2.00
Peach Rose (K), rose pink, darker throat.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Pfitzer's Triumph (Eu.), bright salmon orange.....	40.00	32.00	24.00	20.00			
Pink Cloud (K), ruffled rose pink, darker throat.....		7.00	5.00	4.00	3.00	2.00	1.00
Prince of Wales (Hol), salmon pink.....	4.00	3.00	2.40				
Purple Glory (K), large ruffled maroon.....	6.00	5.00	4.00	3.00			
Pythia (K), giant red.....			2.40	1.80	1.20	.80	.80
Richard Diener (D), geranium pink; extra good.....	5.00	4.00		2.20	1.40	1.00	1.00
Robert J. Kunderd (K), orange scarlet.....	5.00	4.00	3.00	2.20	1.40	1.00	1.00
Rose Ash (D), ashes of roses.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Scarlano (K), large early scarlet.....			2.40	1.80			.80
Scarlet Wonder (See Cowee's Scarlet Wonder)—							
Shell Pink (K), prim, tall shell to rose pink.....			2.40	1.80	1.20	.80	.80
Show Flower (K), early rose red, speckled white throat.....	8.00	6.00	5.00	4.00	3.00	2.00	2.00
Sunnymede (F), light orange, fine.....	6.00	5.00	4.00	3.00	2.00	1.00	1.00
Taro (K), American Beauty, extra fine.....	6.00	5.00	4.00	3.00	2.00	1.00	1.00
Titanic (Dec.), large magenta.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Tycko Zang (Austin), brilliant salmon pink.....	5.00	4.00	3.00	2.20	1.40	1.00	1.00
Virginia Fisher (D), geranium pink.....	5.00	4.00	3.00	2.20	1.40	1.00	1.20
White Butterfly (D), prim; a white that does not fade.....	4.00	3.00	2.40	1.80	1.20	.80	.80
White Glory (K), white, iris blue throat.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Wm. G. Badger (M), early vigorous coral pink.....	4.50	3.40	2.70	2.00	1.40	1.00	.80

ALL STOCK OFFERED AND ORDERS ACCEPTED SUBJECT TO PRIOR SALE

Originators or introducers' names appear in parenthesis after the name of the variety: (K), A. E. Kunderd; (D), Richard Diener; (C), Coleman; (F), Fischer; (Kel), Kelway & Sons; (A), Austin; (Hol), European.





## SPECIAL OFFERS IN SMALL LOTS

10 bulbs for 9 times the single bulb price—		1 1/4 up	3/4 up	3/8 up	100 Bblts.
		\$	2 for \$	\$	\$
Bobby (K), large deep rose.....	Each	.10	.10		
Catherine Coleman (C), large geranium pink.....	Each	.15	.25		
Copper Bronze (K), prim, copper bronze color.....	Each	.10	.20	6 for .20	.25
Gloriana (B), rich salmon pink, extra fine.....	Each	.15	.25	6 for .20	.40
Golden Dream (Groff), fine deep yellow.....	Each	.25	.20	4 for .20	.50
Gold Eagle (Austin), good early golden yellow.....	Each	.15	.25	5 for .20	.70
Golden Frills (K), prim, deep daffodil yellow.....	Each	.15	.25	5 for .20	.35
Improved Queen of the Night (D), very dark maroon.....	Each	.20	.20	4 for .20	.40
Jean Tenny (Australian), silvery pink.....	Each	.20	.20	4 for .20	.70
Jubilee (Kemp), large light lavender.....	Each	12.00			
Kunderd's Yellow Wonder (K), strong growing yellow.....	Each	.20	.25	6 for .25	.35
Mary Frey (Gelser Bros.), lavender pink with ruby blotch on lower petal.....	Each	.50	.50		1.50
Minuet (C), best of new lavenders.....	Each	.50	.30	2 for .30	2.20
Mrs. P. W. Sisson (C), beautiful clear cameo pink.....	Each	.25	.25		.45
Mrs. F. C. Hornsberger (H), good pure white.....	Each		.25	5 for .25	
Mrs. VanKonynenburg (Eu.), deep bluish purple, extra fine.....	Each	.40	.20	2 for .20	1.60
Nimrod (Australia), very dark red.....	Each	.15	.25	6 for .25	
Pfitzer's Triumph (Eu.), large blooms of salmon orange, the best of them all.....	Each	.40	.25	2 for .25	2.00
Rita Beck (F), large pink.....			.40	each .25	
Rose Mulberry (Austin), coral pink flushed violet.....			.35	4 for .25	
Veilchenblau (K&M), violet blue, dark throat.....			.20	2 for .20	
Veiled Brilliance (Austin), pink with creamy throat, tinted grayish-blue.....	Each	.35	.35	5 for .35	

## QUANTITY BULBLET OFFER

Pints or Half-Pints at Quart Rate. Five Quarts, One Variety, 10% Discount

VARIETY—	Quart	VARIETY—	Quart
Byron L. Smith .....	\$ 2.50	Mrs. F. C. Peters .....	2.00
Capt. Boynton .....	4.00	Mrs. Leon Douglas .....	5.00
Cowee's Scarlet Woner .....	2.50	Mrs. John R. Walsh .....	3.50
Crimson Glow .....	2.00	Mrs. Richard Lohrman .....	2.00
Crinkles .....	3.50	Muriel .....	2.00
Fern Kyle .....	4.00	Pythia .....	3.00
Gen. Kuroki .....	5.00	Richard Diener .....	5.00
Giant Nymph .....	2.50	Rose Ash .....	2.00
Henry Ford .....	2.50	Scarlane .....	2.00
Improved Queen of Night.....	18.00	Shell Pink .....	2.00
Indian Summer .....	4.00	Sunnymede .....	5.00
Iwa .....	10.00	Titanic .....	3.00
John T. Pirie .....	4.00	Tycko Zang .....	4.00
Los Angeles .....	2.00	White Butterfly .....	2.50
Miss Madison .....	4.00	White Glory .....	3.00
Mrs. Dr. Norton .....	2.00	Wm. G. Badger .....	3.50

**ORDERS FOR LESS THAN \$3.00 ADD 20 PER CENT FOR POSTAGE**

## GLADIOLUS TIPS AND SUGGESTIONS

(The following is written as a possible help to our customers. Read it.)

We are just going to tell you in this part of our list a few things about our methods of growing Glads and information that may be of value to you as a Glad fan or customer. If you are an old customer of ours, it will not be necessary to tell you of our courteous treatment in filling your orders. To our prospective new customers, we only want to say that we are very glad to greet you as a new customer and assure you that your orders will be filled with stock that is as good as can be bought. It is not our custom to make special discounts on retail orders, but in filling orders we usually include about ten per cent in over count and in addition we sometimes include a few extras that you have not ordered, just for a little surprise.

We have been selling Glads commercially for six years and in this time have received just three kicks and these were of small importance and easily adjusted to our customers' satisfaction. On the other hand we receive many letters thanking us for generous treatment and quality stock. As we ship bulbs to all parts of the United States and Canada, we feel that this is a pretty good record.

Our bulbs are grown in the fertile Willamette Valley of Oregon, which owing to its location and climatic conditions has become one of the most successful Glad growing sections of the country. We have an excellent piece of sandy loam for growing our stock, new soil that is full of humus and plant food. Our gardens are covered with an overhead Skinner irrigation system, which allows us complete control of moisture conditions at all times. Under ordinary summer condi-

## TIPS AND SUGGESTIONS—Continued

tions, we irrigate our plantings about once a week and follow up in a few days with thorough cultivation. This method insures a steady natural growth and produces a fine high crowned bulb full of pep and vigor.

**WHAT SIZE BULB SHALL I BUY?** This question may arise in your mind when you get ready to place your order for bulbs. As you will note from our list, Glads are graded into six sizes. A number one size being one and one-half inches or over in diameter and each succeeding size a quarter of an inch smaller in diameter. If you want large flowers for cutting or for exhibition purposes, we advise that you purchase one of the three larger sizes. But if you desire to plant for increase of your stock or for resale the following year, it is advisable to buy the smaller sizes or bulblets. We plant nearly all of the two smaller sizes to grow our larger bulbs for the following season and produce our smaller sizes from bulblets grown one year. Nearly all varieties will bloom from even the smaller sizes and sometimes from bulblets, but of course the blooms will not be as large as from the larger bulbs.

**BULBLET GERMINATION** is probably the hardest part of growing Glads, but if handled properly should not be very difficult. One of the main secrets in a good germination is to procure your bulblets from young stock. Get them from bulblet grown stock if possible. Bulblets from old bulbs are often times worthless the first year. Although if these same bulblets are held over and planted the second year they will germinate very readily. We discovered something last season by accident. During the winter we had a cold snap that lasted about two weeks and during this time we kept a constant fire in our bulb warehouse to protect our stock from freezing. Our bulblets were still in trays and located near our stove. They naturally became very dry and last spring when we planted we got a very good germination from bulblets from the larger bulbs, even those varieties that we had always had difficulty in germinating. This excess drying process seemed to serve the same purpose as holding them over one year. Soak your bulblets about two weeks in water before you plant them. This tends to soften the hard shell about them and aids in a better germination. It is even better to place them under glass for several days, until sprouted. Keep them thoroughly moistened at all times before and after planting. They will grow good if planted in trenches like garden peas or if you have only a few and they are choice ones, peel them and plant them singly about two inches deep.

Every variety we offer in this list is well worth growing, but we are going to touch on a few of the most outstanding ones. Here is the five varieties that we won first on at the Oregon State Fair last September: Mr. W. H. Phipps, Tycko Zang, Giant Nymph, Mrs. F. C. Peters and John T. Pirie. Five mighty good Glads and all reasonably priced.

Of the pinks, Mr. W. H. Phipps is probably the most out-standing Glad on the market today. A wonderful color with as high as twenty florets open at one time and the bottom ones holding good till the whole spike is in bloom. Richard Diener is another pink that you should have, a beautiful color that stands up well under adverse conditions. Catherine Coleman is another pink that is in a class by itself. A tall growing, wide open flower that is sure to please you. And don't forget Iwa, Wm. Badger and Miss Madison.

In the lavender color, Capt. Boynton, Mrs. F. C. Peters and B. L. Smith are among the best of the cheaper ones. Perhaps the finest of this color is the new variety Minuet. A dandy Glad and used as a measuring stick for all other varieties of this color.

Mrs. Leon Douglas is no doubt one of the most out-standing rose colored Glads on the market. Blooms well from any size bulb and a tall grower. Crinkles is another good florist variety that is in good demand. Don't forget Peach Rose for an early one.

Reds are always popular and Crimson Glow and Scarlet Wonder are as yet two of the best. Pythia and R. J. Kunderd will please you. Dr. Bennett is the one red that is most popular and the price is cut in two this year.

When you think of an Orange Glad, just think of Pfitzer's Triumph. If we were limited to one Glad, we think this one would be it. It is the largest blooming Glad we ever hope to see. We have had blooms five or six inches across from bulblets. Orange Flame ranks right up with the best of them. Sunnymede in an apricot shade is one of the most popular florist Glads grown and the color is sure pleasing.

**POOL YOUR ORDERS.** If you can't use enough stock to take advantage of the cheaper prices and discounts, combine your order with some of your neighbors and send us your order as one.

**SUBSCRIBE** for the Flower Grower, printed by Madison Cooper, Calcium, New York. Here is a flower magazine that every issue is well worth the subscription price of \$2.00 per year. Don't miss it.

**PLACE YOUR ORDER** as early as possible as we nearly always sell out early on some varieties and have to disappoint some of our customers. Please use the order blank we inclose with every list as this is for your convenience and aids us in avoiding any possible error in booking your order. Print or write your name very plainly.

**REMEMBER** we make no attempt to compete in price with cheaply grown or badly mixed stock. Our prices are as reasonable as good Glads can be grown and are in line with most of the best reliable growers. Every operation in our Glad business is personally superintended by the owner, with the one thought always in mind of doing everything well. We devote practically all our time to our Glad business and are in the game to stay and offer you these bulbs with the one thought in mind, your satisfaction is our guarantee.

## L. E. WEEKS

*Oregon Grown Gladiolus Bulbs*

Route 8, Box 54     -:-     SALEM, OREGON